



Capstone Homes - Create Your Home Your Way!



Capstone Homes Profile

Capstone Homes started building homes in the Delaware Beach area in January 2006. Our company has grown substantially over the past 10+ years and we are proud to have worked with hundreds of new home purchasers to make a house a home.

At Capstone Homes our team works with you to create your home the way you want it. We differentiate ourselves as a builder by approaching the new home experience focused on what is most important to the Home Buyer.

Capstone Homes on Your Lot Program

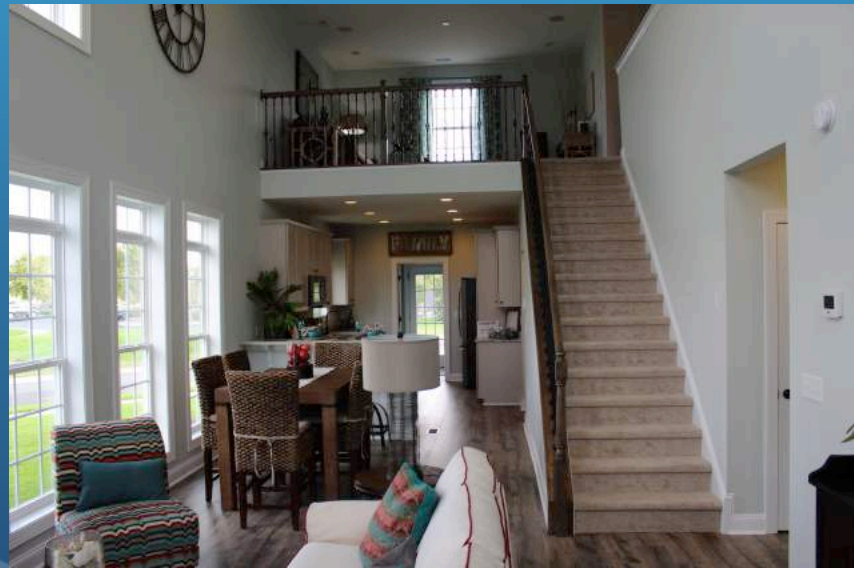
Six Steps

1. Choose Your Lot
2. Customize Your Floor Plan
3. Finalize Selections
4. Build Your Home
5. Closing
6. House Check Up



Capstone Custom Builds





Pricing

Capstone has a full list of floor plans that we can work with you to personalize!

Our team will work with you to create a home that works for your lifestyle and budget.

We offer tremendous included features and the opportunity to customize your new home!

All of our homes come included with 1,2 and 10 year limited warranties.

Let us work with you today to **CREATE YOUR HOME YOUR WAY!**

References Attached

More Available Upon Request

December 13th, 2015
509 Country Club Road

Dear Capstone,

We need to tell you what a great experience it has been to work with you as the builder of our home. Each of the Capstone employees that we have worked with has proven to be professional and responsive. We first met John at one of your model homes. John worked with us on countless options. We presented quite the range of requests. John encouraged us to ask for anything that we could think of. He then followed through with pricing. We weighed all of the options and costs until we were able to settle on the changes, additions and features that worked best for our family. It was quite the process, but John displayed patience the entire time.

We also had an opportunity to work with Alison. She listened to how we intended to live in the space and was able to take our ideas and translate them into a floor plan that was architecturally sound. Alison had quite the challenge as we presented our requests in unsophisticated hand drawings. Nonetheless, she was able to create a plan that flows well for our family. At every opportunity we continue to boast about the features she designed into our home.

Rick... we love him. Really! Our lot was a mess. There were two buildings falling apart, asbestos, an old car and the entire property overgrown with vegetation reminiscent of Jurassic Park. When Rick got started, it was a whirlwind of orchestrated events. Before we knew it, the lot was cleared, the foundation poured and the framing completed. He lined up and managed all the subcontractors efficiently. The plan had many modifications to the original design yet Rick was attentive to the numerous details and executed our plan. There were also a few things that just did not translate on paper. Rick listened to what we had in mind and built our home as we had envisioned. Did we say that we love Rick? We do!

Capstone continues to follow through with small touchups throughout the house. Brian is amazing with his varied knowledge and skill. He has such a pleasant demeanor. It is kind of like having one of your favorite relatives in your house.

It is not often in a lifetime that a family is able to have a house built. From our initial visit to settlement and beyond, you have made the experience a pleasure. Our family continues to be a happy Capstone customer. Our children have fully embraced our new home. As you can see, they have picked up the reins from Capstone and continue with their own "improvements."



The house is great!
Thank you Capstone,

The Fitipaldi's
Lisa, Lori, Francesca, Luciano and Andre

October 2nd. 2016

Jake Booth
Capstone Homes

Mr. Booth,

I am writing you to pay you several compliments. My wife and I recently signed papers to purchase the Juliette model at Bay Pines. We've paid several visits to Delaware over the past ten years as we had intended to move there many years ago. Throughout our searches, the one constant was our agent, Shirley Kalvinsky (an exceptional realtor) of Jack Lingo. We began looking at Schell Brothers homes many years ago and visited more home sights and model homes than I care to think about over the years. This time was different. We concentrated primarily on two builders, Capstone and Insight...both of which our agent was very high on, especially Capstone. Your Bay Pines development and the Juliette model in particular seemed the perfect match for our needs. The lot, the home and, last but not least, Alex Reed proved the "perfect storm" for us.

My wife and I have bought and sold four homes in our lives together, one of which a custom built home in South Jersey while two others builder's spec. homes. This will hopefully be our last move as it will be our retirement home (perhaps the most important of all). And so, we did not take this move lightly and this was part of the reason we've spent so much time making this choice. After touring your model and Bay Pines' lots, we felt this could be "the one". Then, we spoke to Alex. Her sincere enthusiasm, knowledge of product, and genuine concern for our needs won us over in the end. We knew that this would be our choice. Your home designs, community, Shirley's recommendation for the quality you put into your homes and last, but certainly not least, Alex herself.

I've held positions in middle and upper management for over thirty years up to and including Director of Pharmacy operations for Shop Rite Supermarkets Inc. who have stores in five states. The last being a relatively new location in Delaware. I am currently a part time pharmacist by my own choosing but have come to recognize innate talent and ability over the many years...more than I care to think of at times. Alex is one of those employees that any owner or manager would and should be proud and appreciate of having on their team. Why? Competence, knowledge of product, enthusiasm and a sincere desire to help all who come into the office...to make them feel relaxed and "at home". All are wonderful and not so common qualities. Qualities that you can't teach.

We are very much looking forward to our move to Delaware and to our new home and new community. Thank you Capstone and, most of all, thank you Alex. I have already given a colleague of mine our brochure from Capstone, Bay Pines and Alex's business card. He and his wife are contemplating a move to Delaware as well. I suggested that he not buy anywhere without checking out Capstone and Bay Pines and, when they do, be sure to stop and see Alex.

Congratulations on an excellent product and equally excellent employee.

Sincerely,

Hope and Bill Mannino
rxcouple@ptd.net
(lot #7)